

Message Text

CONFIDENTIAL

PAGE 01 HONG K 03719 012348Z
ACTION EA-09

INFO OCT-01 ISO-00 EB-08 SS-15 CU-02 PRS-01 INR-07
/043 W

-----012357Z 019909 /62

R 010802Z APR 77
FM AMCONSUL HONG KONG
TO SECSTATE WASHDC 4350
INFO USLO PEKING

CONFIDENTIAL HONG KONG 3719

STADIS//////////

EO 11652: GDS
TAGS: ETRD, CH, US
SUBJECT: CONSULATE GENERAL REPRESENTATION AT CANTON TRADE FAIRS

1. IN THE PRESENT, MORE PRAGMATIC AND TRADE-ORIENTED ATMOSPHERE IN CHINA, THE CONGEN WOULD LIKE TO SUGGEST A NEW APPROACH TO THE QUESTION OF OUR ATTENDANCE AT THE CANTON TRADE FAIR. AS DEPARTMENT AND USLO ARE AWARE, PEKING HAS MADE IT CLEAR THAT ACTIVE PARTICIPATION BY CONGEN OFFICIALS IS NOT WELCOMED AND THAT USG FACILITATIVE SERVICES SHOULD BE PERFORMED BY USLO. NEVERTHELESS, GIVEN THE IMPROVED ATMOSPHERE IN OUR RELATIONS WITH PRC REPRESENTATIVES IN HONG KONG, WE CONSIDER IT POSSIBLE THAT THE CHINESE MIGHT BE MORE RECEPTIVE TO A PROPOSAL FOR A BRIEF OBSERVATION VISIT BY CONGEN OFFICIALS DIRECTLY INVOLVED IN US/PRC TRADE.

2. IN HONG KONG, THE PRC HAS TAKEN A NUMBER OF NEW STEPS RECENTLY THAT APPEAR TO REFLECT A MORE ACTIVE USE OF HONG KONG ENTREPRENEURSHIP FOR EARNING FOREIGN EXCHANGE. THIS NEW FLEXIBILITY HAS EVEN EXTENDED TO COOPERATING WITH THE CONSULATE ON LOCAL TRADE PROMOTION EFFORTS, SUCH AS THE RECENT PITCH BY A PRC-CONTROLLED NEWSPAPER TO SELL

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 HONG K 03719 012348Z

ADVERTISING SPACE FOR A USG-SPONSORED EXHIBITION OF BUSINESS MACHINES.

3. WHILE ALL OF THIS MAY NOT BE DIRECTLY RELATED TO THE QUESTION OF CONGEN REPRESENTATION AT THE FAIR, IT SUGGESTS A MORE RELAXED ATMOSPHERE THAT WE MIGHT BE ABLE TO EXPLOIT FOR OUR OWN ADVANTAGE. WE HAVE, FOR

EXAMPLE, NOTICED A GREATER WILLINGNESS ON THE PART OF PRC TRADE AND PRESS REPRESENTATIVES TO HAVE MORE EXTENSIVE ASSOCIATION WITH CONGENOFFS THAN IN THE PAST. MORE SPECIFICALLY, ON TWO SEPARATE OCCASIONS RECENTLY SENIOR LOCAL PRC CADRE HAVE ASKED CONGENOFFS WHETHER WE INTENDED TO GO TO THIS SPRING'S TRADE FAIR. ADMITTEDLY LOCAL OFFICIALS, EVEN IN SENIOR POSITIONS, MAY NOT BE AWARE OF THE PREVIOUS PRC POSITION ON THIS QUESTION, BUT IT WOULD BE UNFORTUNATE TO MISS A SIGNAL SIMPLY THROUGH INACTION.

4. WE WOULD THEREFORE PROPOSE THAT THE DEPARTMENT APPROACH PRCLO WITH A REQUEST THAT TWO CONGEN OFFICERS BE PERMITTED TO VISIT THE SPRING FAIR FOR A WEEK AS OBSERVERS. THIS IS A VARIATION FROM PREVIOUS OCCASIONS WHEN WE HAVE SOUGHT OFFICIAL "WORKING REPRESENTATION." THE JUSTIFICATION WOULD BE THAT THIS FAMILIARIZATION TRIP WOULD HELP CONSULATE OFFICERS PROVIDE MORE IDN VLGAUI SSISTANCE TO US BUSINESSMEN IN HONG KONG SEEKING GUIDANCE ABOUT THE FAIR. THE OFFICERS WE HAVE IN MIND FOR THE INITIAL VISIT ARE FSO-2 HAROLD VOORHEES, HEAD OF THE ECONOMIC-COMMERCIAL SECTION, AND FSO-4 SCOTT HALLFORD, HEAD OF THE CHINA REPORTING SECTION'S ECONOMIC UNIT. VOORHEES' CURRENT DIPLOMATIC PASSPORT CONTAINS A TAIWAN VISA, SO A NEW ONE WOULD HAVE TO BE ISSUED IN TIME TO USE BEFORE THE CLOSE OF THE FAIR MAY 15.

CROSS

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptoning: Z
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE FAIRS, REPRESENTATION AT CEREMONIES
Control Number: n/a
Copy: SINGLE
Sent Date: 01-Apr-1977 12:00:00 am
Decapton Date: 22 May 2009
Decapton Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977HONGK03719
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770113-0849
Format: TEL
From: HONG KONG
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770499/aaaadigq.tel
Line Count: 89
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 657f07ac-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: STADIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: STADIS
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 04-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2929585
Secure: OPEN
Status: NATIVE
Subject: CONSULATE GENERAL REPRESENTATION AT CANTON TRADE FAIRS
TAGS: ETRD, CH, US
To: STATE
Type: TE
vdkgvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/657f07ac-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009